



**Presentation of TOPDOM d.o.o.
and TOPDOM Group**

TOPDOM d.o.o.

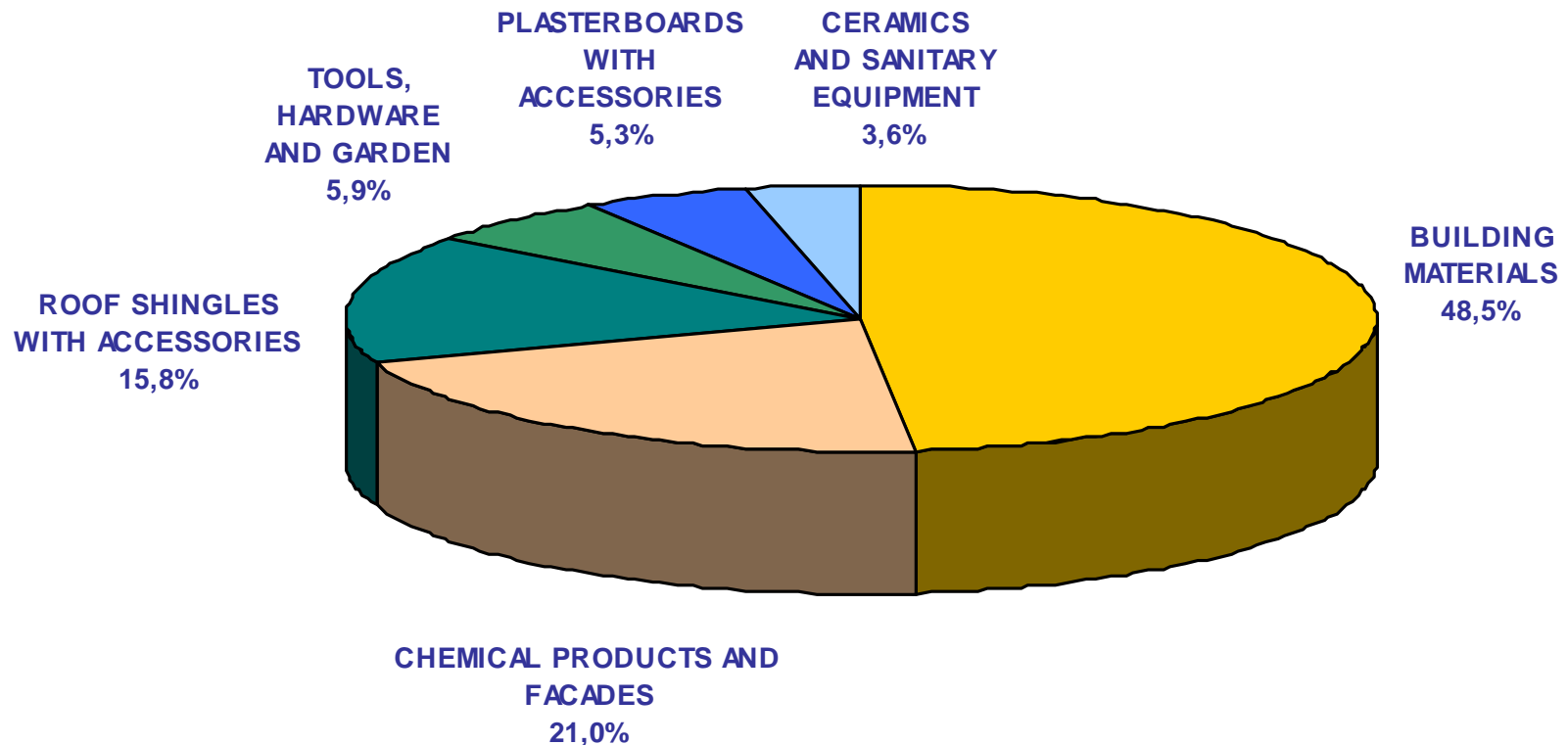
- **Company name: TOPDOM d.o.o.**
- **Legal form of company: limited company**
- **Foundation year: 1995**
- **Central office location:**
 - **Headquarters: Dol pri Ljubljani, Slovenia**
- **Number of employees (December 31st 2010):**
 - **Central office: 59**
 - **Total group: 357**

TOPDOM d.o.o.

- **Customer structure (group average):**
 - Professionals: 60
 - Private customers: 40
- **Market share:**
 - Slovenia: 30-35%
- **Main competitors:** Mercator, Terra, Mavrica, Bauhaus and some other smaller distributors
- **Ranking of the company in the local market:** 1st or 2nd (in our main product categories)

TOPDOM d.o.o.

Share of turnover in product categories (2010)



TOPDOM Group in Slovenia



TOPDOM Group in Slovenia

- Members of Topdom Group in Slovenia: **16**



TOPDOM Group Slovenia

▼ Obnova Logatec d.o.o.



▼ Pomlad d.o.o.



TOPDOM Bosnia and Hercegovina



**Opening of Trgovina Topdom d.o.o.Tuzla
(Bosnia and Hercegovina),
June 2009**



TOPDOM Serbia

- Topdom is also present on Serbian market – through Topdom d.o.o. Novi Sad



Topdom d.o.o. Novi Sad

TOPDOM Group

- Turnover in 2010:
 - TOPDOM **83,4 mio EUR**
 - TOPDOM Group **95 mio EUR**
- Planned turnover in 2011:
 - TOPDOM **90,5 mio EUR**
 - TOPDOM Group **105 mio EUR**

TOPDOM Group

- Topdom Group is a member of the biggest European association of independent dealers of building materials called **EURO-MAT**.

www.euro-mat.com



